

# Realgy Energy Services

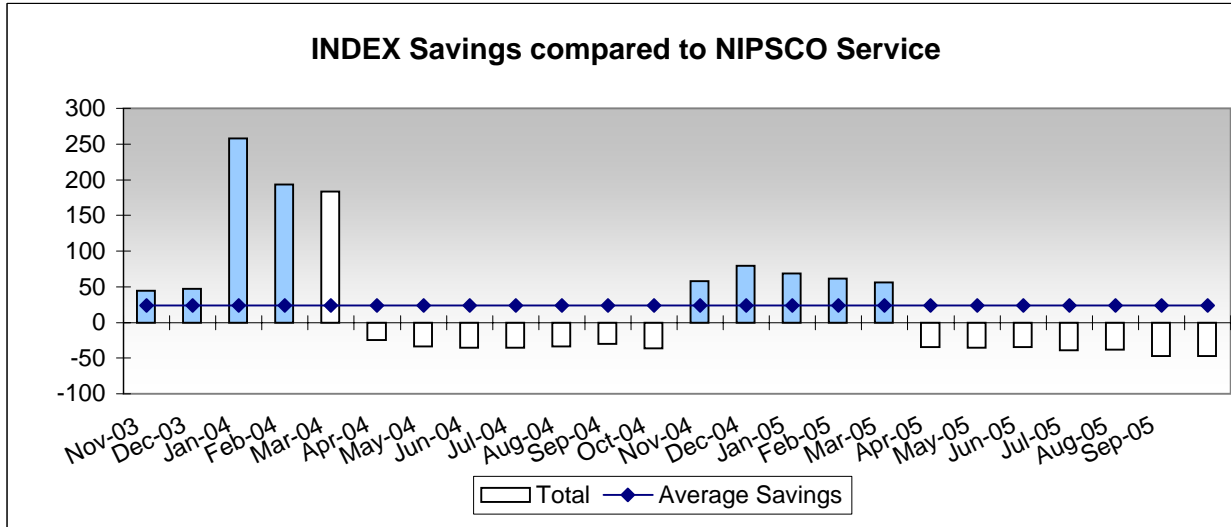


Managed Service utilizes INDEX, Cash and Fix prices  
Fixed pricing requires customer approval.

## What would it be like to be served by Realgy?

Over nearly the last 2 years your average savings would have been **\$ 0.32 /Therm**  
With an average usage of **7,800 Therms** the total savings would have been **\$2,475.09**

**Small savings WILL add up.** *The chart and table below illustrates the monthly saving.*



Month	Plan	Managed Service	NIPSCO Total Gas Cost	Monthly Savings
Oct-05	INDEX	1.13	\$1.42	(\$34)
Sep-05	Cash	1.00	\$1.30	(\$36)
Aug-05	INDEX	0.75	\$0.99	(\$38)
Jul-05	INDEX	0.75	\$0.93	(\$39)
Jun-05	Cash	0.66	\$0.70	(\$34)
May-05	Cash	0.73	\$0.80	(\$36)
Apr-05	Cash	0.74	\$0.79	(\$34)
Mar-05	Fixed	0.64	\$0.67	\$56
Feb-05	Fixed	0.64	\$0.68	\$62
Jan-05	Fixed	0.64	\$0.68	\$69
Dec-04	Fixed	0.64	\$0.72	\$79
Nov-04	Fixed	0.64	\$0.70	\$58
Oct-04	INDEX	0.58	\$0.48	(\$36)
Sep-04	INDEX	0.55	\$0.53	(\$30)
Aug-04	INDEX	0.63	\$0.64	(\$34)
Jul-04	Cash	0.67	\$0.71	(\$36)
Jun-04	Cash	0.69	\$0.76	(\$35)
May-04	Cash	0.62	\$0.62	(\$33)
Apr-04	Cash	0.57	\$0.62	(\$25)
Mar-04	Fixed	0.53	\$0.59	\$184
Feb-04	Fixed	0.53	\$0.63	\$193
Jan-04	Fixed	0.53	\$0.63	\$258
Dec-03	Fixed	0.53	\$0.55	\$47
Nov-03	Fixed	0.53	\$0.56	\$44

The value of Realgy Energy Services Storage program. Where we store 20% of your total gas needs from Oct-Apr, when prices are typically the lowest, for use during the winter months of Nov-Mar when gas prices are the highest.

**Total \$604 /Therm**  
**Average Savings \$ 0.32**

\*Savings compared to NIPSCO rate 321 and 325.

For additional information:

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